

## **POWER SELLING Testimonials**

1. This program is filled with practical wisdom for people who want to take control of their lives, their businesses and their careers. Bill Barrett, CRS Bill Barrett Seminars, Rochester Hills, Michigan.
2. Chip's seminar adds great value to any individual or organization, not just through his words, his vision and integrity - his personal example - move people beyond more success and on to greatness. Frank Kowalski, CRS Metro Dade Realty, Miami, Florida.
3. Power Selling contains the kind of penetrating truth about human nature that is usually found only in fiction. At the end, you will feel not only that you know Chip, but that he also knows you. Carol Paris Brown, CRS, Carol Paris Brown Realtors, Vienna, Virginia.
4. Fundamentals are a key to success. Chip Morrison is a master at them! Marge Lindsay, CRB, CRS, Coldwell Banker Real Estate, Phoenix, Arizona.
5. In the 90's REALTORS need to unlock the door to increased productivity on both a business and personal basis. The best way to accomplish this is through enhancing personal communication skills. The principles Chip outlines in his program make great sense and are right on target for the times. Gee Dunsten, CRS, O'Connor, Piper & Flynn. Salisbury. Maryland.
6. Chip and his Power Selling Program have had a profound influence on my life. His principles are powerful. they work. Attend his seminar and implement his principles and your life will be enriched. Treasure Faircloth, CRS, Lambe-Young Realtors, Winston-Salem, North Carolina.
7. Power Selling is an exceptional program! It does a better job of inspiring personal and professional growth than any other program I've seen! Carmen Kerrigan, CRS, Homeowners Marketing Services, Inc., Hollywood, Florida.
8. It's powerful! Chip's principles of vision, leadership and human relations are a practical teaching tool for all. REALTORS today. ·I highly recommend it. Howard Brinton, CRS, Howard Brinton Seminars, Boulder, Colorado.
9. Chip teaches what he believes and lives what he says. Learn to internalize his wisdom. He is neither an optimist nor a pessimist, but a possibilist, who believes that we can open the door to change within ourselves and those around us. It is thought-provoking and right on target. Jill Katzenberg, CRS Realty One, Shaker Heights, Ohio.
10. We would do well to make taking and using the concepts taught in POWER SELLING a requirement for anyone at any level in the real, estate business. When Chip talks, REALTORS should listen. Bob Wolff CRB, CRS. RE/MAX South County, Dana Point, California.

11. I've never known any teacher or mentor on improving personal effectiveness to generate such an overwhelmingly positive reaction as he does. Chip's Power Selling Program is a perfect blend of wisdom, compassion and practical experience. Jerry Rossi, CRS, Rossi Speaks. Raleigh, North Carolina
12. Chip's program has power, conviction and feeling. It forms a solid foundation for effective communication better than any other that I've seen. Dave Knox, CRS, Dave Knox Seminars, Eden Prairie, Minnesota.
13. Of all the programs of this type that I have had the opportunity to monitor or review, this one is tops! ,Chip is sincere and has a caring nature. His great appearance and delivery is totally professional. Tommie Jackson, CAE EVP Atlanta Board of Realtors, Atlanta, Georgia.
14. Power Selling is the absolute best communication skilled course I have ever attended. All new people and seasoned veterans alike should be required to take this. course. Chip's follow-up was a first! Cathy Clarkson, Compton Realtors Better Homes & Gardens, Lithia Springs, Georgia.
15. Very organized, inspirational and motivating! I've been in the business over ten years, but learned tremendous new skills! Toni Sherman, Prudential Preferred Properties, Glen Ellyn, Illinois.
16. During a recent Power Selling Program, we had both a seasoned veteran and a new recruit in attendance. The new recruit, returned getting more listing appointments than any other veteran in our office of twenty people. The fifteen year veteran attending the session returned with more enthusiasm than I have ever seen in the eight years she has been with us... It is my intent to require this program for all new associates and veterans alike. Charles Kilgore, Jr., Ivey & Company, Athens, Georgia.
17. I've never met any teacher or mentor on improving personal effectiveness to generate such an Overwhelmingly positive reaction from hundreds of people. I believe anyone who hears this seminar will quickly understand the enormous reaction I and others have had to Chip's Power Selling Program. Judy Ladeur, Ladeur Seminars, Naperville, Illinois.
18. Improving our communication and mental motivating skills are two of the surest, the quickest and safest paths to success in any area of life. Chip has vividly captured the strategies used by all who are highly effective in his program. Success can be learned and this course is a highly effective and efficient way to capture it. Rick DeLuca, CRB, CRS, Rick DeLuca Seminars, Bend, Oregon.
19. Power Selling is one of the most inspiring, uplifting, thought-provoking courses I've ever attended. I can well understand why it has had such splendid acceptance. Susan Havekoast, Griggs Floyd & Grantham, Better Homes & Gardens, Florence, South Carolina
20. I like the concept... I like the style... I like the man. Every REALTOR should be encouraged to attend this program! Dave Beson, CRS Dave Beson Seminars, Eden Prairie, Minnesota.