## WHAT OTHERS SAY ABOUT CHIP'S POWERHEAD QUICKSTART™ TRAINING:

Chip, your presentation has spoken truly to the bone. Not only was I inspired to be more assertive, but I also learned more information & techniques about real estate than any other course, book or video. Thanks for your time & concern. Libby Padgett

I have had numerous motivational courses in my 13 years as a REAL TOR, but have never had an instructor with such a personal interest in the welfare & continued development of his students. It is nice to have someone who can inspire & instruct in proven techniques and procedures, and make it both enjoyable and interesting.

Jay F. Chapman

This program is wonderful! The primary part that sets it apart from anything else I've ever seen is the personal touch you commit and your follow up! Tommie Jackson

Very organized, inspirational and motivating! I've been in the. business over ten years, but learned tremendous new skills.

Susan Havekost

QUICKSTART<sup>TM</sup> provided a clear understandable plan for success. The specific ideas that I have implemented do work. It is uplifting, encouraging & personal. Your sincere interest in all of us benefiting from your program & your keeping in touch is a first! Glenda Johnson

The motivation & inspiration I received from Chip made me realize that, with the right attitude and thought processes, I can do anything! He helped us to see how each one in the training class could truly be a tremendous success.

Debbie Davidson

Chip, our enthusiasm inspires a "can~do" attitude, You are to be commended. I've never known an instructor who does "follow-up" on his pupils as you do.

Gwen Collins

I was truly impressed with your expertise, and your program. I realize more and more that it is absolutely necessary to do these things in order to be successful in this business.

Dessie Lee Keels

QUICKSTART<sup>TM</sup> was the best "how~to" real estate course I have ever attended. ALL new people and

seasoned veterans alike should be required to take this course. I learned a lot of new techniques that fueled a renewed enthusiasm for my profession. Your follow-up was a "first" and a pleasant surprise.

Sidney Farmer

You were absolutely wonderful in your QUICKSTART<sup>TM</sup> Seminar. Your poise, presentation and attitude were striking! I have never seen anyone be as thorough and as controlled as you were. Jim Stephens

The absolute best training I have ever had! Regina Clonts

The effectiveness of the techniques learned in the course were higher than I could have ever dreamed. Being a graduate of Organizational Effectiveness for the US Army, which uses human relations as the basis for leadership; I was aware of some of the human relations techniques used in the course, but to see the effectiveness of it applied to the real estate business by you was the most rewarding experience I have had.

Joseph R. Washburn

In late September of last year, I had three listings and hadn't written a contract since July. After taking your POWERHEAD QUICKSTART<sup>TM</sup> Training program in October, I got twelve, priced-right and showable listings & I wrote three contracts in less than sixty days! My listing presentation ratios are practically 100%! Cathy Clarkston

During your recent QUICKSTART<sup>TM</sup> Training program in Atlanta, we had both a seasoned veteran & a new recruit in attendance. The new recruit returned getting more listing appointments than any other veteran in our office of about 20 associates. The 15~year veteran attending the session returned with more enthusiasm than I have ever seen in the eight years she has been with us ... it is my intent to require this course for all new recruits and veterans alike.

Charles Kilgore, Jr.

Company names, addresses and phone numbers are available upon request.